

Thursday,  
November 5

**Session / Show Indicators**

- N** = sessions designed specifically for NACE attendees
- C** = sessions designed specifically for CARS attendees
- A** = sessions suitable for all attendees -- NACE or CARS

**Track Indicators**

- AG** auto glass
- J** jobber
- T** technical (mechanical)
- TR** training skills development
- E** estimating
- L** lean
- VR** vehicle repair (collision)
- W** women's professional development
- HD** heavy duty truck
- M** management

**Additional Color Code**

- NACE Sessions
- CARS Sessions
- Sessions suitable for ALL

Time	Length	Auto Glass	Estimating	Heavy Duty Truck	Jobber	Lean	Vehicle Repair (Collision Repair)	Management	Women's Professional Dev.	Training Skills Development	Technical (Mechanical Repair)
3:00 p.m. – 6:00 p.m.	3 hours										TH01C "No Code" Diagnostics
											TH02C Traction Control
											TH03C Audi & VW Training
4:00 p.m. – 5:30 p.m.	90 minutes	TH04A Proper Auto Glass Installation	TH05N Paint Caps - How to Eliminate Them in Your Store Forever		TH06N Measuring & Improving Distribution Performance	TH07N Sustaining Continuous Improvements	TH08N Flash Reprogramming for the Body Shop	TH09N How to Avoid & Resolve Insurance Disputes	TH11A Successful Shop Ownership - Tips from Women Owners of Thriving Shops	TH12A Team-Based Learning -- Part 1	
								TH10C Realize Higher Sales by Coaching for Your Managers & Advisors to Become Sales Managers			